BRIHANMUMBAI MUNICIPAL CORPORATION

Chief Engineer (Solid Waste Management) Project

Ch.Eng./4414/SWM/ Project Dtd. 04.02.2025

Subject: Removal of refuse from Mahalaxmi Refuse Transfer Station (MRTS) and transportation of the same to principal dumping ground at Kanjur / Deonar for final disposal for the period of two years.

- Minutes of pre-bid meeting.

Reference: - Pre-bid meeting held on 30.01.2025 (2024_MCGM_1125763)

The pre-bid meeting for above subject matter was held in the conference room of Ch.E.(SWM) Project's office, Kotwadi, Mahim on 30.01.2025 at 3.30 pm under the chairmanship of Dy.Ch.E.(SWM)Project. Following BMC officials and representatives of prospective bidders attended the meeting.

Sr. No.	Name	Designation/ Organisation
1	Shri. R.B. Kanchangire	E.E.(SWM) Project-RTS
2	Shri. M.B.Kshatriya	A.E.(SWM) Project-RTS
3	Shri. D.K.Damankar	S.E.(SWM) Project-RTS
4	Shri. Aji Abraham	M/s Greenviro Infratech Pvt.Ltd.
5	Shri. Ajay Tanaji Deshmukh	M/s Ashok Enterprises
6	Shri. Jabarsingh Jhala	M/s Bhavani Traders
7	Shri. Mihir Porwal	M/s N.M. Infrastructures
8	Shri. Vikas Jain	M/s Dhiraj Enterprise

The queries submitted by the prospective bidders and the clarification of the office are as follows;

Sr.	Description of tender condition	Queries raised by Bidder	Remarks of BMC
No.			
Pros	pective Bidder No.1		
Prosj 1	1.3 Similar Experience: Pg.No.9&10 Similar work shall mean; the bidder shall have carried outwork in the field of Collection & Transportation of Municipal Solid Waste for any Government / Semi Government Organizations ,/ Public Sector Undertakings uninterruptedly for two years	The tender defines similar experience as follows: "The bidder must have executed work in the Collection & Transportation of Municipal Solid Waste for any Government/Semi Government Organizations/Public Sector Undertakings uninterruptedly for two years." While this criterion offers a general baseline, it does not fully reflect the technical and operational intricacies of the project Considering the specialized nature of this work, which involves using 28-tonne and 35-tonne vehicles alongside sophisticated machinery like JCBs and poclains, the current definition might allow bidders with insufficient expertise to qualify. This could lead to: Compromised quality of service.	Refer Corrigendum - 1

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logistical issues due to inadequate technical readiness. To mitigate these risks and ensure alignment with the project's requirements, we propose a refinement to the eligibility criteria as follows: "similar work shall mean the bidder must have Prior experience in the Collection & Transportation of Municipal Solid Waste using vehicles with a minimum capacity of 28 tonnes, complemented by proficiency in handling advanced equipment such as poclains and JCBs, for only Government/Semi Government Organizations/Public Sector Undertaking uninterruptedly for a period of at least two years." This adjustment ensures that bidders possess the necessary expertise and resources to meet the demands of this project, guaranteeing efficient and high quality execution. Type and Ms. Specifications: P6. No. 82	
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GVW to 8 Nos. 4 Nos. 4 Nos. bidders lacking adequate	
cope up preparedness.	
with the To eliminate these potential	
peak load setbacks and enhance clarity, we	
suggest the following revision:	
At the time of bidding, bidders	
must own at least four M.S.	

Closed Body Tippers (28,000 kg, 35,000 kg or higher)

All remaining vehicles, whether owned or under command, must also be M.S. Closed Body Tippers

This revised clause ensures that bidders are fully equipped with the required fleet, reducing the risk of delays and ensuring the project's smooth commencement and execution.

Prospective Bidder No.2

1 Eligibility Criteria: 1.3 Similar Experience:

"Similar work shall mean; the bidder shall have carried out work in the field of Collection & Transportation of Municipal Solid Waste for any Government / Semi-Government Organizations / Public Sector Undertakings uninterruptedly for two years"

With utmost respect, we wish to bring to your kind attention a concern regarding the Similar Experience Criteria outlined in the tender for Collection & Transportation of Municipal Solid Waste. The criteria, as currently defined, state: "Similar work shall mean; the bidder shall have carried out work in the field of Collection & Transportation of Municipal Solid Waste for anv Government/Semi-Government Organizations/Public Sector Undertakings uninterruptedly for two years." While this definition is appreciated, it may not fully reflect the specialized requirements of the work. The scope of this tender involves the use of 28-tonne and 35-tonne vehicles, along with advanced machinery such as poclains and JCBs, to manage and transport municipal solid waste. Such operations demand a high level of technical expertise practical experience in handling heavy vehicles and equipment. The current definition appears generic and could potentially allow bidders with experience limited to small-scale vehicles to qualify. This could inadvertently attract contractors who may lack the skills necessary to execute specialized project effectively. The associated risks include: Poor workmanship and inefficiencies. Refer Corrigendum-

	ı						
					• Delays in project execution. •		
					Increased likelihood of		
					operational and logistical		
					challenges. To address these		
					concerns and to uphold the high		
					standards of quality expected		
					from such projects, I humbly		
					request that the Similar		
					*		
					Experience Criteria be revisited		
					and revised. A possible revised		
					definition could be: "Similar		
					work shall mean; the bidder		
					shall have carried out work in		
					the field of Collection &		
					Transportation of Municipal		
					Solid Waste using vehicles of		
					capacity 28 tonnes or more,		
					including the use of poclains		
					and JCBs, for any		
					Government/Semi-Government		
					Organizations/Public Sector		
					Undertakings uninterruptedly		
					for at least two years." This		
					revision would ensure that only		
					experienced and capable bidders		
					with the requisite expertise and		
					resources participate in the		
					tender, thereby safeguarding the		
					efficiency and quality of		
					workmanship. Justification This		
					proposed revision will: • Ensure		
					1 1		
					1		
					expertise and resources. • Align		
					the criteria with the technical		
					requirements of the project. •		
					Enhance the quality and		
					effectiveness of project		
					execution. I sincerely trust in		
					your wisdom and judgment in		
					reviewing this matter. I am		
					confident that under your		
					guidance, the tender process will		
					achieve the desired standards of		
					quality and professionalism.		
					1 2		
					Should you require any		
					additional input or clarification,		
					I would be most		
					honoured to assist in any way		
					possible.		
2	Technical		S	pecifications:	The current requirement reads as	Tender	Condition
	Page. No. 82				follows:	Prevails	
	Type and	Total	Minim	Owned	• Out of the total 09 required		
	Minimum	Qty of	um	Or In	vehicles, the bidder must own a		
	capacity	M.S.	Qty of	Command	minimum of 04 Nos. M.S.		
	of Chassis	Closed	Owne	(M.S.	Closed Body / Open Body		
1	mounted	body	d	Close	tippers (capacity at least 28,000		
1		July				l	
		tinner	vehicl	Rody	Kas 35 000 Kas or higher) at		
	M.S.	tipper	vehicl	Body	Kgs, 35,000 Kgs or higher) at		

Closed	vehicles	es	tipper
body	(Minim	require	only)
tipper	um)	d	
vehicles	required	(Open	
	by BMC	/ Close	
		Body	
28000			
Kgs			
capacity	9 Nos.	4 Nos.	5 Nos.
GVW			
vehicles			
35000 kgs			
/ higher			
capacity			
GVW to	8 Nos.	4 Nos.	4 Nos.
cope up			
with the			
peak load			

- the time of bidding. The remaining vehicles shall be owned or in command and must be M.S. Close Body Tippers only of capacity 28,000 Kgs, 35,000 Kgs, or higher.
- Open body tippers, if used during the mobilization period, must be converted into closed body tippers within 30 days of receiving the Letter Acceptance, and payment for open body tippers during this period will be limited to 65% of the agreed rate. While these requirements provide flexibility, they may not fully ensure readiness and adherence to the specific nature of the work. Garbage transportation involving M.S. Closed Body Tippers is a specialized operation that necessitates robust infrastructure and precise execution. Allowing bidders to the owned vehicle requirement with a mix of open or closed body vehicles could lead to:
- 1.Potential delays in converting open body tippers to closed body within the mobilization period. 2.Reduced efficiency and preparedness at the start of the project.
- 3.A lack of clarity, which may encourage participation from bidders who are not adequately prepared to meet project-specific needs. To address these concerns and align the requirements with the critical demands of the project, I humbly request that the vehicle ownership criteria be revised as follows:
- Mandatory ownership of 04 M.S. Closed Body Tippers (capacity at least 28,000 Kgs, 35,000 Kgs, or higher) at the time of bidding.
- The remaining vehicles may be owned or be in command but must also be M.S. Closed Body Tippers only.

This revised requirement will provide clearer and more

specific directions, ensuring that bidders are well-prepared with the appropriate fleet at the time of bidding. It will also eliminate any potential ambiguity and ensure that the mobilization period is utilized efficiently for operational readiness.

We sincerely trust in your wisdom and guidance to review this request and make amendments that serve the best interests of this critical project.

Prospective Bidder No.3

1. Eligibility Criteria: 1.3 Similar Experience:

"Similar work shall mean; the bidder shall have carried out work in the field of Collection & Transportation of Municipal Solid Waste for any Government / Semi-Government Organizations / Public Sector Undertakings uninterruptedly for two years"

While this is a valid benchmark, it does not fully address the specialized nature of the current project. The scope involves the use of heavy-duty vehicles (28 tonnes, 35 tonnes, or more) and sophisticated JCBs equipment like and poclains, which demands advanced operational expertise and experience. Without specifying these explicitly nuances, the criterion may allow inexperienced bidders to qualify, which could result in:

Suboptimal execution due to lack of technical know-how. Delays caused by inefficiencies in managing advanced machinery. Increased operational and logistical risks.

To better align the qualification requirements with the technical complexity of this project, we propose the following refinement:

"Similar work shall mean the bidder must have completed work in the Collection & Transportation of Municipal Solid Waste using vehicles with a minimum capacity of 28 tonnes or more, alongside operational experience with advanced machinery such as poclains and JCBs, for any Government/Semi-Government Organizations/Public Sector Undertakings for a continuous period of at least two years." This adjustment ensures that bidders only with the appropriate technical expertise

Refer Corrigendum -1

		and resources qualify, thereby promoting higher quality and	
		efficiency in project delivery	
2	Technical Specifications (Page 82: Vehicle	As per the current tender	Tender Condition
	Requirements)	guidelines:	Prevails
		Out of the total nine vehicles	
		required, bidders must possess	
		at least four M.S. Closed Body	
		or Open Body Tippers (capacity	
		28,000 kg, 35,000 kg, or higher) at the time of bidding.	
		The remaining vehicles may be	
		owned or under command but	
		must be M.S. Closed Body	
		Tippers only.	
		Open Body Tippers, if deployed	
		initially, must be converted into	
		Closed Body Tippers within 30	
		days of receiving the Letter of	
		Acceptance, with payment	
		limited to 65% of the agreed rate	
		during this period. While the	
		outlined flexibility is	
		acknowledged, it may lead to:	
		Delays in achieving full	
		operational readiness due to the	
		conversion period. Lower	
		efficiency at the project's outset.	
		Possible participation of bidders	
		not fully equipped to meet	
		project-specific requirements.	
		To avoid these risks and	
		enhance readiness, we	
		recommend revising the vehicle ownership condition to:	
		Mandatory ownership of at least	
		four M.S. Closed Body Tippers	
		(minimum capacity 28,000 kg,	
		35,000 kg, or higher) at the	
		bidding stage. All additional	
		vehicles, whether owned or	
		under command, must also be	
		M.S. Closed Body Tippers.	
		This amendment will streamline	
		the bidding process, ensuring	
		that only well-prepared bidders	
		participate, thereby fostering	
		better project execution from the	
Progr	 pective Bidder No.4	onset	
1	Eligibility Criteria: 1.3	We request you to kindly	Refer Corrigendum -1
	Similar Experience:	consider the Similar experience	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
	"Similar work shall mean; the bidder shall	as per usual tender as Similar	
	have carried out work in the field of Collection	work shall mean,	
	& Transportation of Municipal Solid Waste for	"the bidder shall have carried	
	any Government / Semi-Government	out work in the field of	
	Organizations / Public Sector Undertakings	Collection & Transportation of	

	uninterruptedly for two years"	of Municipal Solid Waste /	
		Desilting & Collection &	
		Transportation of silt for any	
		Government / Semi-Government	
		Organizations / Public Sector	
		Undertakings" in the interest of	
		healthy &fair competition along	
		with being financially beneficial	
		to the corporation	
Prosp	ective Bidder No.5	•	
1	Eligibility Criteria: 1.3	Similar work shall mean,	Refer Corrigendum -1
	Similar Experience:	"the bidder shall have carried	5
	"Similar work shall mean; the bidder shall	out work in the field of	
	have carried out work in the field of Collection	Collection & Transportation of	
	& Transportation of Municipal Solid Waste for	of Municipal Solid Waste /	
	any Government / Semi-Government	Desilting & Collection &	
	Organizations / Public Sector Undertakings	Transportation of silt for any	
	uninterruptedly for two years"	Government / Semi-Government	
	annicerruptedity for two years	Organizations / Public Sector	
		Undertakings" in the interest of	
		healthy & fair competition along	
		with being financially beneficial	
		to the corporation	
Prosn	pective Bidder No.6	to the corporation	
1	Eligibility Criteria: 1.3	Kindly consider the Similar	Refer Corrigendum -1
1	Similar Experience:	experience as per usual tender as	Refer Corrigendum 1
	"Similar work shall mean; the bidder shall	Similar work shall mean,	
	have carried out work in the field of Collection	"the bidder shall have carried	
	& Transportation of Municipal Solid Waste for	out work in the field of	
	any Government / Semi-Government	Collection & Transportation of	
	Organizations / Public Sector Undertakings	of Municipal Solid Waste /	
1	uninterruptedly for two years"	Desilting & Collection &	
1	uninterruptedry for two years		
1		Transportation of silt for any Government / Semi-Government	
		Organizations / Public Sector	
		Undertakings" in the interest of	
1		healthy & fair competition ,and	
		there will be no financial loss to	
		BMC	

Meeting then Concluded with vote of Thanks,

Sd/-04.02.2025 Executive Engineer (SWM) Project-RTS